



Swartz

The American-Israel Chamber of Commerce, Southeast region, has named **Barry Swartz** its vice president of trade and development. Swartz will also serve as executive director of the American Israel Educational Institute, the charitable affiliate of the Chamber of Commerce. In his new position, he will lead the organization's new outreach initiatives to corporations and philanthropy as well as educational and matchmaker programs that stimulate trade and investment between Southeast and Israeli companies.



Sloan

Christopher Sloan was named district manager for Inस्पerty Inc. in one of its Atlanta offices. Sloan will be responsible for helping to direct sales efforts throughout the Atlanta area.

GOVERNMENT



Prince

The city of Sandy Springs has added **Jahnnee Prince** as its economic development manager. In her role, Prince will focus on recruitment of new business as well as business community outreach and retention. Prior to joining the city, Prince served as vice president of policy for the Council for Quality Growth, where she focused on promoting economic development policy in 16 counties. Prince also served as director of Planning and Zoning for the city of Fayetteville, senior planner for the Atlanta Regional Commission, and was an urban planner for HOK.

LAW



Tacy

Kimberly Tacy is joining the Real Estate Finance and Capital Markets Team of Kilpatrick Townsend & Stockton LLP as a new associate. She joins **Akarsh Belagodu**, who is joining the Electronics and Software Team in the Intellectual



Belagodu

Property Department in the firm's Atlanta office.



Choi

Kilpatrick Townsend & Stockton LLP partners **Wendy Choi** and **Ken Jenkins** have both been appointed to the State Intellectual Property Office of China-U.S. Bar Liaison Council. Choi will be representing the IP Section of the Atlanta Bar Association and Jenkins will be representing the San Diego IP Law Association.

REAL ESTATE



Chin

Portman Holdings has appointed **Stanley Chin** managing director of Portman Holdings' Greater China region. In this role, Chin will oversee Portman's entire operation in Greater China, which includes China, Hong Kong and Taiwan. Prior to joining Portman Holdings, Chin served as a director of portfolio management within Henderson Global Investors' direct property business based in Hong Kong, where he managed real estate funds, capital raising and new business development.



Wrights



Young

Paul Wrights and **Chuck Young** have joined Cortland Partners as investment managers and **Brandon Wilt** has been hired as a construction analyst. Wrights comes to Cortland from GE Capital. Young previously served as senior project manager in the

real estate development and acquisitions department with the Atlanta Housing Authority. Wilt came to Cortland from The University of Georgia's Small Business Development Center.

MEDIA & COMMUNICATIONS

Chris Tuff was promoted from vice president and director of social media to senior director of earned and emerging media for 22squared Inc.

McGuireWoods Consulting announced the addition of **Brad Alexander**, **Rob Fortson** and **Andrew Long** to its Atlanta office. All three come to McGuireWoods Consulting from Goergia360 and will work as part of the firm's Georgia State Government Relations team.

ACHIEVEMENTS

The Gwinnett Convention & Visitors Bureau named **Malinda Foster** the Industry Professional of the Year, the highest award given annually. Foster is the director of sales for the Courtyard by Marriott Mall of Georgia, managed by Atlanta-based Hotel Equities. Foster joined Hotel Equities five years ago and helped to open the Courtyard Mall of Georgia hotel as director of sales. She also serves as a sales team leader for Hotel Equities with leadership responsibility for other hotels in the firm's portfolio.

Victoria Barksdale McGhee has earned her APR (Accredited in Public Relations) certification from the Georgia chapter of the Public Relations Society of America. McGhee is a vice president with Ogilvy Public Relations Worldwide. A 12-year veteran of the company, she joined Ogilvy's Washington, D.C., office in 1999 and relocated to the Atlanta office in May 2006. This year, she serves on the Professional Development Committee of PRSA/GA. She has a broad range of experience in social marketing and health care, including strategic planning, formative research, multicultural communications, ally/partnership development and media outreach, and more than 15 years of experience helping organizations define their communications challenges and implement successful solutions.

McGhee earned a master's degree in communication (journalism/public affairs) from American University in Washington, D.C., and a bachelor's degree in communications (journalism/public relations) from the University of Tennessee, Knoxville. She began her career in PR as a "hotdogger" for Oscar Mayer Foods, driving one of the company's famous "Wienermobiles" throughout a 10-state region.

Kilpatrick Townsend & Stockton LLP announced

that **Stan Blackburn**, a partner in the firm's Atlanta office, recently received the Boys & Girls Clubs of America National Service to Youth Award for his volunteer service as a board member and officer of Boys & Girls Clubs of Metro Atlanta Inc. During his 30-year tenure on the board, Blackburn has been a champion of the Boys & Girls Club movement. He played an integral role in fostering the merger of Boys Clubs of Metro Atlanta Inc. and Metro Atlanta Girls Clubs Inc. to create the current organization. Blackburn practices in the areas of corporate, corporate finance and international law.

Georgia Tech's **Hinman Research Building** was named the winner of Interior Design Magazine's 2011 Best of Year Award at an awards ceremony in New York City. Best of Year recognizes superior design for both products and projects, and Georgia Tech's Hinman Research Building topped the category for domestic educational projects. Other finalists in the category included the Houston Ballet Center for Dance by Gensler; the Sullivan Family Student Center at the University of Wyoming by LTL Architects; and Matthew Knight Arena by Perkins+Will Inc. In addition to being featured in the December issue of Interior Design, the projects also are featured in a commemorative book.

Georgia Electric Membership Corp. honored six employees for long-time service at its annual meeting of members in November. Recognized for five years of service: **Chris Boatwright**; 15 years of service: **Jennifer Hewett**; 20 years of service: **Keith Brooks** and **Cathy Gatlin**; 25 years of service: **Pat Merritt** and **Jane Walk**. Georgia EMC is a statewide trade association representing the state's 42 EMCs, Ogletree Power Corp., Ogilvy's Transmission Corp. and Georgia Systems Operations Corp. Through this statewide network, the 42 customer-owned EMCs provide electricity and related services to more than 4 million people, nearly half of Georgia's population.

The Pedowitz Group had two top executives named to the Sales Lead Management Association's Top 50 Most Influential in 2011. CEO **Jeff Pedowitz** was named the Second Most Influential in Sales Lead Management in 2011. **Debbie Qaqish**, chief revenue marketing officer, was voted No. 10. This is Pedowitz's second consecutive year to be named to SLMA's top 50 Most Influential and Qaqish's first. Earlier this year, she was named one of SLMA's Top 20 Women to Watch. This prestigious industry award is earned by individuals with proven ability to generate significant revenue for their companies and clients by effectively managing sales leads. Winners are selected based on the

largest number of voters from their peers. Other winners for this year's Sales Lead Management Association's 50 Most Influential People this year include two executives of PointClear, the Atlanta-based prospect development company, **Dan McDade**, PointClear president and CEO, and **Karla Blalock**, chief operating officer, placed 12th and 26th, respectively. McDade founded PointClear in 1997 to provide prospect development services to business-to-business companies. In her role as COO, Blalock helps B2B clients in the technology, health-care and business services industries improve margins and grow sales. In addition to being named twice to SLMA's 50 most influential list, in 2011 she was named one of SLMA's inaugural 20 Women to Watch. She is a member of the Technology Association of Georgia, Women in Technology and the American Association of Inside Sales Professionals.

University of Georgia geneticist **Jonathan Arnold** has been named a Fellow of the American Association for the Advancement of Science (AAAS), an honor bestowed on him by his peers for "scientifically or socially distinguished efforts to advance science or its applications." Arnold, a professor in the genetics department of the Franklin College of Arts and Sciences, is among the 539 AAAS members who will be presented with an official certificate and a gold and blue (representing science and engineering, respectively) rosette pin in February during the AAAS Annual Meeting in Vancouver, B.C., Canada.



Hodges

Kilpatrick Townsend & Stockton partner **Chuck Hodges** was elected as a Fellow to the prestigious American College of Tax Counsel. Hodges joins an elite group of Tax Counsel members nationally chosen by their peers in recognition of their outstanding reputations, contributions and commitment to the field of tax law. Hodges is the chair of Kilpatrick Townsend's Tax Controversy and Litigation Practice and focuses his practice on civil and criminal federal tax controversies and complex tax planning.

Mary S. Moore, owner and founder of The Cook's Warehouse, is the recipient of the 2011 Woodward Academy distinguished Alumni Award for her accomplishments in the Atlanta culinary world, including her volunteer work on many local boards, such as the Atlanta Community Food Bank, and for the founding and growth of her company. Moore graduated from Woodward Academy in 1987.



The Georgia chapter of the Society of Industrial and Office Realtors (SIOF) and the SIOF Foundation have awarded three scholarships for the 2012 spring semester in the amount of \$2,000 each to students in recognition of their academic achievements in the field of commercial real estate. Shown are **Sim Doughtie**, SIOF-2011 Georgia chapter president; **Lauren Whitlock**, scholarship recipient, J. Mack Robinson College of Business (Georgia State University); **Tyler Courtney**, scholarship recipient, Goizueta Business School (Emory University); **Zack Usilton**, scholarship recipient, Goizueta Business School (Emory University); and **Gail Crowder**, SIOF-2011 Georgia chapter Scholarship Chair.



The Society for Information Management Atlanta presented TechBridge with a check for \$60,000, the proceeds from the annual SIM Atlanta Charity Golf Outing and Technology Exchange held Oct. 25 at TPC Sugarloaf. TechBridge makes the community better by helping nonprofits to be more impactful through best-in-class information technology. From left, **Mark Farman**, director of strategic accounts, Pyramid Consulting, and SIM Atlanta golf tournament chair; **James Franklin**, CEO of TechBridge; **John Dunbar**, Chief Information Officer, Aquilux Corp.; and SIM Atlanta treasurer.



Innovar Collective recently made a \$10,000 contribution to the National Multiple Sclerosis Society's Georgia chapter. The donation came through Innovar Cares, created by the Atlanta-based business solutions company to focus and maximize year-end giving in honor of its clients and business partners. Shown are **Rich Wilson** and **Ashwin Damodaran**; **Roy Rangel**, president of the National Multiple Sclerosis Society Georgia chapter; **Janet Westerfield**; and **Brad Shepard**, founding partner of Innovar Collective. Westerfield, who is Shepard's mother, is living with Multiple Sclerosis.

Jessica Laiti of Cox Enterprises Inc. has been named the winner of the 2011 Linda Woodworth Award, presented by the Corporate Volunteer Council of Atlanta. The Linda Woodworth Award recognizes outstanding volunteer leadership and service to the CVC of Atlanta within its membership.

The following Kilpatrick Townsend & Stockton LLP attorneys were named to Georgia Trend's 2011 Legal Elite: Bankruptcy/Creditors' Rights: **Alfred S. Lurey**, **Dennis S. Meir**, **Todd C. Meyers**; Business Law: **W. Stanley Blackburn**, **James Steinberg**; Criminal Law: **Scott L. Marrah**; General Practice/Trial: **William H. Boice**, **Susan A. Cahoon**; Labor & Employment: **James H. Coil III**, **Diane L. Prucino**; Personal Injury: **David M. Zacks**; Taxes,

Estate & Trusts: **Lynn E. Fowler**.



Lynch

Zennie Lynch, Commercial/Middle Market Team Lead for Fifth Third Bank has been named an honoree for the 2011 Who's Who in Black Atlanta.

Whitney Deal of Kilpatrick Townsend & Stockton LLP has been named one of Atlanta's 2011 Difference Makers by Business to Business Magazine. Deal is the lead staff person for the firm's community relations efforts, sustainability program and diversity initiative. He is responsible for managing all

aspects of the firm's corporate social responsibility efforts, which include the employee volunteer program, charitable contributions, board placement and training, diversity and inclusion, and sustainability.



Zercher

Stephanie Zercher has earned her APR (Accredited in Public Relations) certification. Zercher is public relations director of Crawford & Co., responsible for thought leadership, media and other public relations activities for two U.S. business units and Crawford corporate.